ID	SE03
STATE ID	Passenger 6.0
Description	MID-SIZE SEDAN, FOUR (4) DOOR. PASSENGER AND CARGO SPACE MUST BE 110 CU.
	FT. OR GREATER, BUT LESS THAN 120 CU. FT. FRONT WHEEL DRIVE ONLY. MUST BE
	E-85.
Estimated Quantity	6
Delivery Location/details	DOT- Ames, Dealer Delivered
Pre-delivery Inspection Allowance (per vehicle)	\$54.00

	Pricing Con	figuration #1	Pricing Con	figuration #2	Pricing Con	figuration #3
Equipment Description	Option Order #	Option Price	Option Order #	Option Price	Option Order #	Option Price
Base Vehicle Minimum Specifications						
SPEED CONTROL	STD	\$0.00		\$0.00		\$0.00
- Factory standard						
MIRRORS - Interior: day - night	STD	\$0.00		\$0.00		\$0.00
- Exterior: left & right side AIR CONDITIONING	CTD	\$0.00		60.00		\$0.00
- Standard factory package installed	STD	\$0.00		\$0.00		\$0.00
SEATING 5 Passenger - Standard, with cloth fabric upholstery	186	\$0.00		\$0.00		\$0.00
FLOOR COVERING	STD	\$0.00		\$0.00		\$0.00
- Carpeted passenger area color coordinated, carpet cargo area. GLASS	STD	\$0.00		\$0.00		\$0.00
- Windshield & all windows tinted REAR WINDOW DEFROSTER						
- Electric, heated wire type; factory installed	STD	\$0.00		\$0.00		\$0.00
RADIO - AM/FM with single CD/Clock. Factory installed with speakers.	585	\$0.00		\$0.00		\$0.00
	STD	\$0.00		\$0.00		\$0.00
MOLDINGS - Body side with vinyl insert full length between wheel wells. STICK ON						
TYPE NOT ACCEPTABLE UNLESS FACTORY INSTALLED. WIPERS	STD	\$0.00		60.00		\$0.00
- Intermittent windshield wipers, with washers	SID	\$0.00		\$0.00		\$0.00
12 Volt Power Point STEERING COLUMN	STD STD	\$0.00 \$0.00		\$0.00 \$0.00		\$0.00 \$0.00
- Tilt						
ENGINE -6 cylinder, 2.7 liter minimum E85 fuel capability	992	\$0.00		\$0.00		\$0.00
TRANSMISSION	STD	\$0.00		\$0.00		\$0.00
- Automatic, 4 speed including overdrive BATTERY - Heavy duty amp cca	58 AMP	\$0.00		\$0.00		\$0.00
WHEEL COVERS- Standard	STD	\$0.00		\$0.00		\$0.00
TIRES - 4 each standard size radial. All season tread when standard.	STD	\$0.00		\$0.00		\$0.00
Standard production temporary spare.	OTD	00.00		00.00		00.00
BRAKES- Power, disc front COOLANT SYSTEM- Coolant Recovery System	STD STD	\$0.00 \$0.00		\$0.00 \$0.00		\$0.00 \$0.00
STEERING- Power Steering	STD	\$0.00		\$0.00		\$0.00
HEADLIGHTS- Equipped with halogen headlights SEATBELTS- Front and rear shoulder/lap belts, lap belt for center seating.	STD STD	\$0.00 \$0.00		\$0.00 \$0.00		\$0.00 \$0.00
	DELIVERY TO AMES	\$30.00		\$0.00		\$0.00
Other options: If an option is not explicitly listed but requires an additional cost, please list this option on this line	DELIVERY TO AMES	\$30.00		\$0.00		\$0.00
Required Options (Pricing required for a complete Bid) Remote Keyless Entry	STD	\$0.00		\$0.00		\$0.00
6 Passenger Seating	STD	\$0.00		\$0.00		\$0.00
Front and rear color keyed floor mats Power Windows and locks	STD STD	\$0.00 \$0.00		\$0.00 \$0.00		\$0.00 \$0.00
Smokers package, cigarette lighter and ashtrav installed. OEM authorized	43C	\$0.00		\$0.00		\$0.00
Options which may be required						
Power LH & RH mirrors	STD					
Engine Heater, Block Type Front bucket seats	41H 186	\$30.00 \$109.00				
Remote Keyless Entry	STD	\$100.00				
6 passenger seating Fabric upholstery treated to resist stains. OEM or dealer.	STD DEALER	\$150.00				
Two extra keys- four (4) total	2 KEYS	\$58.00				
Front and Rear, Color Keyed Floor Mats Anti-Lock Brake System	STD 552	\$522.00				
Power Windows and Locks	STD					
Power Drivers Seat with Adjustable Lumbar Support Daylight Running Lights, OEM only	90F 942	\$274.00				
Smokers package, cigarette lighter & ashtray. OEM only.	43C	\$0.00				
CD Player - delete ENGINE-6 cylinder, 2.7 liter minimum, NON-E-85compatible	STD 3.0 EFI	\$0.00				
Traction Control	553 552	\$674.00				
Side Curtain Airbags	53P	\$1,014.00				
Vehicle Make	:1	FORD				
Vehicle Model		TAURUS				
Vehicle Model Code		P53				
% discount off dealer price (Black Book Invoice) for additional options not stated in specifications:		0.00%				
American Made (Yes/No)		Yes				
Exact Model Designation and Equipment Package		100A				
EPA Highway (MPG)	41					
Base Price	:11	\$18,544.35		\$0.00		\$0.00
Required Option Price		\$30.00		\$0.00		\$0.00
Fleet Incentive Discount		\$0.00		\$0.00		\$0.00
(Note: Discounts are subtracted from the cost and should be entered as a negative value)						
Government Discount		(\$6,800.00)		\$0.00		\$0.00
(Note: Discounts are subtracted from the cost and should						
be entered as a negative value		(040.00)		00.00		00.00
Other Discounts (Note: Discounts are subtracted from the cost and should		(\$12.00)		\$0.00		\$0.00
be entered as a negative value						
Final Price		\$11,762.35	7	\$0.00		\$0.00